



## Commission Manager

**Commission Manager (CM)**, the new add-on product for **Sage ACCPAC ERP**, is the most powerful tool to calculate commission automatically based on the commission plans either during customer invoices or payments for the sales people.

### Features

1. Automatically calculates the commission
2. Considers Invoices and Credit notes entered in both OE and AR
3. Calculates commission at the time of booking
  - a. Customer Invoices/Credit notes
  - b. Customer Receipt (Support both full and partial receipts)
4. Calculates commission based on
  - a. Amount (Cost), Amount (Price), Gross Profit, Gross Profit %
5. Facility to consider or not to consider the sales split entered in invoice for salespersons.
6. Facility to consider or not to consider the discount entered in invoice.
7. Facility to edit the calculated commission
8. Facility to pay the commission partially or fully
9. Facility to account the commission in ACCPAC by creating any of the following documents.
  - a. AP Misc Payment, GL Journal
10. Facility to have multiple commission plans at a time.
11. Facility to give commission for particular periods.
12. Facility to give volume based commission.
13. Facility to give geographical customer location based commission.
14. Provision to calculate and/or block commissions
15. Facility to set maximum limit for the commission.
16. Facility to give commission as a flat amount or percentage.
17. Provision to define Salesperson group
18. Provision to define customer based Locations
19. Provision to define job categories for the salesperson
20. Various kind of Reports to analyse, monitor and take decisions.

### Benefits

- Pay Commissions on Time
- Reduce Errors in Commission Calculation
- Complex Plans made Easy
- Salespeople Trustworthy
- Reporting Ability
- Reduce Administrative Time and Effort
- Increase Productivity

Do you need more reasons to try Commission Manager? Signup for a Demo/Inquiry now and our sales people will contact you.